

## The Soul Winner's Manual

### CHAPTER I (PART 1) OUTLINE BY RALPH "YANKEE" ARNOLD

#### The Message: God's Plan of Salvation

In trying to lead a person to the Lord please remember that this person needs to understand the plan of salvation and nothing else until after he is saved.

1. (I Cor. 2:14) The unsaved cannot really grasp spiritual teachings because they are not born again and do not have the Holy Spirit within to teach them these things.
2. (John 16:7-11) God wants the unsaved to trust Christ as their Saviour, and will help them understand the verses on the plan of salvation. Wait until the person is saved before you start talking about service or any so-called "deeper" truths.
3. (I Cor. 14:40) Do things in order. As you explain the plan of salvation to someone you will be sensitive to notice which areas he needs to have dealt with at some length. **First** we will cover the doctrine, then we will discuss the presentation, throughout most of this book.

**DOCTRINE #1 - Everyone is a sinner, less perfect than God.** If you compare your life with that of those around you, you might feel you are a good person; But when you compare even your best qualities with those of the Almighty God, you will see that you are not as perfect as God. Nobody is. One word God uses when He says we "sin" is "hamartano" in the Greek, and means to "miss the mark". We miss the mark of God's perfection.

1. (Rom. 3:23). "For all have sinned and come short of the glory of God" The Virgin Mary, the Pope, your minister, your mother, you and I...all are sinners. "
2. " (Ecc. 7:20)."For there is not a just man .....that doeth good and sinneth not".
3. (Isa. 64:6) "But we are all as an unclean thing, and all our righteousnesses are as filthy rags; and we all do fade as a leaf; and our iniquities, like the wind, have taken us away"

#### PRESENTATION -

1. Be careful how you point out the person is a sinner.
  - a. Admit you are, and he will be willing to admit he is. An effective statement is, "God says everyone is a sinner...I am, you are, we all are."
  - b. If you happen to know that the person is very moral, compliment him, but show that he still isn't perfect in God's sight (Isa. 64:6, James 2:10).
2. Never act like, or imply that, we are "holy" because of personal righteousness, neither is it wise to go to the other extreme. Don't tell him your past (or present) sins. Don't use phrases like, "I used to be a sinner, but now I am saved."
3. Sometimes a person will feel he is too great a sinner for Christ to save him. An effective statement is, "God cannot save a good person!" (Rom 3:12.) If God can save the chief he can save the Indians. (I Tim. 1:15). Move on to the next thing you want him to see in the Bible.

**ALWAYS keep the issue between the Bible and him** and not between you and him. The issue isn't that you have the answers, but that God has the answers.

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### CHAPTER I (PART 2) OUTLINE BY RALPH "YANKEE" ARNOLD

#### The Message: God's Plan of Salvation

**DOCTRINE #2- The result and penalty of sin is death...**separation from God.

1. (Rom. 6:23). "For the wages of sin is death..." The payment for sin is death. Sin is not paid for by good works, penance, church membership, water baptism, etc. Sin is paid for by death.
2. (Isa. 59:2)**God does not hate the sinner**, but He hates the sin. He hates sin because it separates us from Him.
3. (II Thess. 1:8,9) People who sin, **must be punished.** "

In flaming fire taking **vengeance** on them that know not God and that obey not the gospel of our Lord Jesus Christ: Who shall be **punished** with everlasting destruction from the presence of the Lord and from the glory of His power" Except for those taken in the Rapture, everyone will die physically. The body goes back to dust, and the soul goes to heaven or hell. Everyone is born dead spiritually (Eph. 2:1). Christ said in John 3:7, "...Ye must be born again." Only through a new birth of the Spirit can man have eternal life. If a person dies without Christ, his soul will be separated from God and he will be cast into the lake of fire ...(Rev. 20:14,15).

**PRESENTATION** - For most people, a simple statement on this point is sufficient, as: "God loves us but hates our sin, because the payment for sin is death and separation from Him." When you do not sense resistance on this point (and you usually won't), move on to what you want to cover next.

**DOCTRINE - #3** Not only is God perfect, but the eternal heaven is also a perfect place. No sin could enter this heaven. Man must be perfectly righteous to go to heaven.

1. (II Peter 3:13). "Nevertheless we, according to His promise, look for new heavens and a new earth, wherein dwelleth righteousness"
2. (Rev. 21:27). "And there shall in no wise enter into it anything that defileth, neither whatsoever worketh abomination, or maketh a lie:..." "
3. (Psalm 5:4) "For thou art not a God that hath pleasure in wickedness: neither shall evil dwell with thee"

It is God's heaven. He created it (Gen 1:1). He lives in it (Psalm 11:4; 115:3). He says there will be no tears, sorrow, pain or death in heaven (Rev. 21:4), and God has the right to say who will go there. If any sin were allowed into heaven, death would be there.

Not only are we sinners and need our sin paid for before we can enter heaven, but this body we have could never live forever anyway. It will get old, sickly, and die. God not only offers a payment for your sin, but He also will give you a new, glorified body that will live forever, entirely free from sin, sickness, and death. It will be like the glorified body of our Lord Jesus Christ (Phil. 3:21; I John 3:2).

**PRESENTATION** - When a person sees that he is a sinner and that with his sin he cannot enter heaven, he will be ready for the next point. Usually a statement like "Heaven is a perfect place, and no sin can enter heaven because sin would bring death" will be sufficient.

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##### DOCTRINE - #4 Nothing man could do could save him or help save him.

That a person cannot save himself by his works...or help Christ to save him by his works...or help keep himself saved by his works, will be one of the most difficult things for a person to believe. If anything is clear in Scripture, it is that man is saved by his faith in Christ alone.

1. (Eph. 2:8,9) "For by grace are ye saved ...Not of works, lest any man should boast".
2. (Rom. 4:5) "But to him that worketh not, but believeth ..."
3. (Gal 2:16). 'Knowing that a man is not justified by the works of the law...."
4. (Titus 3:5) "Not by works of righteousness which we have done,...."
5. (Rom. 3:28) "...we CONCLUDE that a man is JUSTIFIED BY FAITH..."

(II Cor. 11:14,15) Religions are man made. Two Latin words make up our English word "religion;" "re" and "ligio." "Re" means to "go back," and "ligio" means "to bind." "Religion" then means "to bind back." Religions are man's efforts to bind himself back to God. The plan of salvation is not a religion but is the message of what God has **already done** to bring us back to Him. Satan gives the lost a religion that, when he hears it, will blind him to salvation. He offers them a "heavenly" way to go to hell. When you witness, always point out that the GOSPEL is NOT a "religion.". While you do believe in the freedom of worship without persecution, point out that all the religious leaders of the world are dead, but the Lord Jesus Christ is alive!

GOOD WORKS FOR SALVATION IS SATAN'S COUNTERFEIT OF GOD'S GRACE FOR SALVATION. THIS ISSUE OF "GRACE versus WORKS" WILL ALMOST ALWAYS BE THE MAIN THING YOU WILL NEED TO DEAL WITH.

1. (Rom. 11:6). "And if by grace, then is it no more of works: otherwise grace is no more grace. But if it be of works, then is it no more grace: otherwise work is no more work"
2. Matt. 7:21-23, "Not every one that saith unto Me, Lord, Lord, shall enter into the kingdom of heaven; but he that doeth the will of My Father (I Tim. 2:3, 4) which is in heaven. Many will say to Me in that day, Lord, Lord, have we not prophesied in Thy Name? And in Thy Name have cast out devils? And in Thy Name done many WONDERFUL WORKS? And then I will profess unto them, I NEVER knew you; depart from Me, ye that work INIQUITY."

These people tried to work their way to heaven, and God called it SIN. When a person realizes that even the best he can possibly do is still filthy rags in God's sight (Isa. 64:6), he should see the utter folly of believing his good works could help save him.

**PRESENTATION** - The way to overcome this false teaching that man needs to do good works for salvation is to present the person with the clear statements in the Word of God on salvation by faith alone without works. Sometimes you will need to use only a few verses. Great! But often, because people have been so misled and actually blinded by a counterfeit "Christian-do-good-religion," you will have to go over and over salvation-by-faith verses.

**AN IMPORTANT THING TO REMEMBER** - Do not let the person get off onto side issues. Stay with the gospel. It is the power of God unto salvation. Satan will constantly work to get you to leave the gospel.

If a person insists that he must work for salvation, show him verses like Eph. 2,8,9, and stay with them. Ask "How would you interpret 'NOT OF WORKS' - that it is of works? God says it is NOT of works." You will not have a problem so much with a person's **interpretation** of Scripture as with his **belief** of Scripture. Some people are just unwilling to accept what God says at face value. This is calling God a liar and is so serious that it will result in the person's going to hell.

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CHAPTER I (PART 4) OUTLINE BY RALPH "YANKEE" ARNOLD

### The Message: God's Plan of Salvation

#### DOCTRINE - #5 Christ made a complete payment for all sin and offers His righteousness.

1. (II Cor. 5:21) "For He (God) hath made Him (Christ) **to be sin for us**, who knew no sin; that we might be made the righteousness of God in Him". Christ never sinned. He lived a perfect life. He took our sins upon Himself, paid for them, that He might give us God's righteousness.
2. (Isa. 53:6) "All we like sheep have gone astray; we have turned every one to his own way; and the Lord hath **laid on Him** the iniquity of us all". God allowed Christ to take our sin upon Himself and pay for it ALL.
3. (I Peter 3:18) "For Christ also hath once suffered for sins, the **Just for the unjust**, that He might bring us to God, being put to death in the flesh, but quickened by the Spirit". Christ was the Just that died for the unjust, so that we could live forever in heaven with the Lord.
4. (I Peter 2:24) "Who His own self **bare our sins in His own body** on the tree, that we, being dead to sins, should live unto righteousness: by whose stripes ye were healed". Jesus paid for our sins by Himself. He needed no help. We are made whole because He took our punishment.
5. (Col. 2:13, 14) "And you, being dead in your sins and the uncircumcision of your flesh, hath He quickened together with Him, **having forgiven you all trespasses**; blotting out the handwriting of ordinances that was against us...and took it out of the way, nailing it to His cross". He then forgave you all trespasses. He can forgive us because He took all our sins and paid for them.
6. (Titus 2:14) "Who gave Himself for us, that He might redeem us from all iniquity..."
7. (Acts 13:38, 39) "Be it known unto you therefore, men and brethren, that through this Man is preached unto you the forgiveness of sins: And by Him **all that believe** are justified from all things, from which ye could not be justified by the law of Moses" Keeping the law could not save you. But Christ paid for all sin; so, if you believe in Him, He will forgive you and justify you from all the wrong you have done.
8. (Heb 10:10,14) "By the which will we are sanctified **through the offering of the body of Jesus Christ**, once for all. For by one offering He hath perfected forever them that are sanctified". It is God's will that we are made pure and holy because Jesus offered Himself for our sins. **His ONE payment was sufficient for all sins, of all time, for all people.** By this ONE offering we who believe are made perfect forever. We are pure and holy through His death.
9. (Rom. 4:25) Had Christ not fully paid for all sin, we could not receive justification and He would not have come back from the dead Since the payment for sin is death, He would still be in that grave. But Christ is risen from the dead, proving God is satisfied with the payment for sin that Christ made.

**Who is guilty of His death?** Jesus Himself told us no man TOOK His life. Listen to His words, "...I lay down My life, that I might take it again. No man TAKETH it from Me, but I lay it down of Myself..." (John 10:17, 18). I am as guilty of His death as anyone else. He died for me.

**Why did Christ come to earth?** To live? Or to die? "For even the Son of man came not to be ministered unto, but...to give His life a ransom for many (Mark 10:45). A ransom is a price paid to free someone from captivity. Christ died to pay the full price of our sin to free us from our captivity to the satanic wages of our sin.

**What do we lack?** We lack righteousness. God is anxiously waiting to give us His righteousness. God gives His righteousness to whoever accepts Christ's payment for their sin...and He gives His righteousness the moment the person accepts Christ (II Cor. 5:21). The righteousness of God is given only by faith - never by works (Rom 4:5-8; 4:22-24; 9:30-32).

**PRESENTATION-** Since this is the heart of the gospel, you should carefully go over the verses teaching Christ paid for all sin. If the person does not accept the teaching of Scripture at first, reiterate trying to make the verses as clear to the person as you can.

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## CHAPTER I (PART 5) OUTLINE BY RALPH "YANKEE" ARNOLD

### The Message: God's Plan of Salvation

**DOCTRINE - #6** All man must do to be saved is to **BELIEVE** Jesus was the Lord who paid for all his sin - **RECEIVE** Christ as his Saviour. God gives eternal life only to those who will accept it by faith alone.

1. John 33:16, "For God so loved the world, that He gave His only begotten Son, that **whosoever believeth** in Him should not perish, but have everlasting life." Notice it is not to those who try to work and earn their eternal life but to those who believe.
2. John 6:47, "Verily, verily, I say unto you, He that believeth on Me HATH everlasting life." Christ who never told one lie, emphasized by saying, Truthfully, truthfully, he that believes on Me **possesses now** everlasting life.
3. John 1:12, "But as many as received Him, to them gave He power to become the sons of God, even to them that believe on His Name." **Salvation is always RECEIVING.** To give or offer to Christ something for salvation is works for salvation.
4. John 6:28,29, "Then said they unto Him, What shall we do, that we might work the works of God? Jesus answered and said unto them, This is the work of God, that ye believe on Him whom He hath sent." GOD did the work. God only asks of us that we believe on Christ.
5. Philippians 3:9, "And be found in Him, not having mine own righteousness, which is of the law, but that which is through the faith of Christ, the righteousness which is of God by faith." You are found "in Christ" not by trying to get to heaven by your own righteousness, but by receiving Christ's righteousness by faith. God counts you righteous because of your faith not because of your works (Rom. 4:5).

#### Ephesians 2:8,9

For by grace: By mercy from God that we do not deserve.

Are ye saved: Not helped, instructed but "saved."

Through faith: Not through your church, yourself, or anything else. Just through faith.

And that not of yourselves: Not by what you do- regardless.

It is the gift of God: It is a gift. It is not sold for any price. The price would be too high.

Not of works: Doesn't mean you will help Him some. "Not of works" means NOT of works!

Let any man should boast: No braggarts in heaven, (1 Cor. 1:29). All praise will be to the Lord.

1. Galatians 3:22, "But the Scripture hath concluded all under sin that the promise by faith of Jesus Christ might be given to them that believe." God promises to save only those who believe.
2. Galatians 3:26, "For ye are all the children of God by faith in Christ Jesus." You become a child of God **through your faith** in Christ.
3. Romans 5:1, "Therefore being justified by faith, we have peace with God through our Lord Jesus Christ." Since I trusted Christ, God sees me justified - "just as if I'd never sinned." God sees Christ's righteousness instead of my sin.
4. Acts 13:38,39, "Be it known unto you therefore, men and brethren, that through this man is preached unto you the forgiveness of sins: And by Him **all that believe** are justified from all things, from which ye could not be justified by the law of Moses." Through Christ you are justified from all things - past, present, and future. Do not despise God's grace. Do not reject God's grace. If you could have been saved through your own efforts, Christ's death would have been useless. Calvary would have been a mistake. "I do not frustrate the grace of God: for if righteousness come by the law, then Christ is dead in vain" (Gal. 2:21).

**PRESENTATION-** Since the greatest majority of those you meet are trying to somehow "work their way" to heaven, it will follow that the are not trusting Christ alone for their salvation. It is important to remember as you deal with them that they probably have never REALLY understood the gospel. Most churches that are "Christian" in name do not make the plan of salvation clear; some do not even know what the plan of salvation is to begin with.

# The Soul Winner's Manual

## CHAPTER I (PART 5) OUTLINE BY RALPH "YANKEE" ARNOLD

### The Message: God's Plan of Salvation

**DOCTRINE - #6** All man must do to be saved is to **BELIEVE** Jesus was the Lord who paid for all his sin - **RECEIVE** Christ as his Saviour. God gives eternal life only to those who will accept it by faith alone.

1. John 33:16, "For God so loved the world, that He gave His only begotten Son, that **whosoever believeth** in Him should not perish, but have everlasting life." Notice it is not to those who try to work and earn their eternal life but to those who believe.
2. John 6:47, "Verily, verily, I say unto you, He that believeth on Me HATH everlasting life." Christ who never told one lie, emphasized by saying, Truthfully, truthfully, he that believes on Me **possesses now** everlasting life.
3. John 1:12, "But as many as received Him, to them gave He power to become the sons of God, even to them that believe on His Name." **Salvation is always RECEIVING.** To give or offer to Christ something for salvation is works for salvation.
4. John 6:28,29, "Then said they unto Him, What shall we do, that we might work the works of God? Jesus answered and said unto them, This is the work of God, that ye believe on Him whom He hath sent." GOD did the work. God only asks of us that we believe on Christ.
5. Philippians 3:9, "And be found in Him, not having mine own righteousness, which is of the law, but that which is through the faith of Christ, the righteousness which is of God by faith." You are found "in Christ" not by trying to get to heaven by your own righteousness, but by receiving Christ's righteousness by faith. God counts you righteous because of your faith not because of your works (Rom. 4:5).

#### Ephesians 2:8,9

For by grace: By mercy from God that we do not deserve.

Are ye saved: Not helped, instructed but "saved."

Through faith: Not through your church, yourself, or anything else. Just through faith.

And that not of yourselves: Not by what you do- regardless.

It is the gift of God: It is a gift. It is not sold for any price. The price would be too high.

Not of works: Doesn't mean you will help Him some. "Not of works" means NOT of works!

Let any man should boast: No braggarts in heaven, (1 Cor. 1:29). All praise will be to the Lord.

1. Galatians 3:22, "But the Scripture hath concluded all under sin that the promise by faith of Jesus Christ might be given to them that believe." God promises to save only those who believe.
2. Galatians 3:26, "For ye are all the children of God by faith in Christ Jesus." You become a child of God **through your faith** in Christ.
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CHAPTER I (PART 6) OUTLINE BY RALPH "YANKEE" ARNOLD

### The Message: God's Plan of Salvation

Millions of people are so fed up with this counterfeit type of Christianity they have heard all their life from Sunday School days on up, that they do not even want to discuss "religion."

1. **Sympathize with them.** Explain that what you want to talk about is not a religion. Do not insinuate that they are "stupid," etc. Remember, they do not know the truth. Sometimes it will be easier to lead to the Lord those who have rejected "religion," because at least they have recognized something was not "right" about what they had been taught.
2. **Compliment them** on their insight. Agree with people wherever you can. Again the issue is between "grace and works." Until they see that Christ's death completely paid for their sin, they will not be ready to rely on that payment alone naturally. Keep showing them the verses, and get them to see that this is what God has to say about the matter.
3. Sometimes a person will question your authority to speak on theological issues. **Explain to him** that it is not a question of his opinion versus yours. You are showing him what GOD has said. HE is the authority.

Before asking a person to trust Christ as his Saviour, it is always important to explain to him then that he can **know** he has eternal life from the moment he does believes.

#### DOCTRINE - #7 Man can know he has eternal life. Eternal Life IS eternal.

1. (Rom. 6:23) "For the wages of sin is death; but the gift of God is ETERNAL LIFE through Jesus Christ our Lord" Notice, the gift of God is ETERNAL LIFE-not, "life until you sin again," nor "life until you backslide."
2. Notice what John 3:16 is saying, "For God so loved the world that He gave His only begotten Son, that whosoever believeth in Him should not perish but have EVERLASTING LIFE." How long is EVERLASTING? Is it six months? Ten years? Does it start and stop? No! Everlasting life is FOR EVER AND EVER!
3. God's gift is SALVATION...not PROBATION. God's gift is eternal life...not temporary life.
4. John 6:47 "Verily, verily, I say unto you, he that believeth on Me hath EVERLASTING LIFE." "Hath everlasting life" is present tense. If you have EVERLASTING LIFE right now, you are safe forever. You do not wait until you die to receive everlasting life. You receive it the instant you trust Christ as your Saviour.
5. I John 5:13, "These things have I written unto you that believe on the Name of the Son of God; that ye may know that ye have ETERNAL LIFE, and that ye may believe on the Name of the Son of God."

This is written to a certain class of people-not to the rich or poor, American or African, Jew or Gentile, Buddhist or Baptist-but to those who believe on the Name of the Son of God. His name is Jesus. "Jesus" comes from the Greek translation of the Hebrew words "Jehovah Yasha" and means "the eternal, self-existent God who **saves and keeps**." Those who believe Jesus is the Lord and trust Him to save them and keep them saved can KNOW they have ETERNAL LIFE. You do not need to hope, think, guess, or pray for it. You can KNOW you have it.

WHEN GOD PROMISES YOU CAN KNOW YOU HAVE ETERNAL LIFE, YOU CAN COUNT ON IT. BECAUSE GOD CANNOT LIE. (Titus 1:2)

**PRESENTATION**-After you have gone over what the name "Jesus" means, ask the person, "Is this written to you? Do you believe on the Name of the Son of God?" Once the person actually receives Christ as his Saviour, there should be no difficulty for him to realize he now has eternal life. Those who do not know they will be saved forever are usually not saved to start with. Heaven is the tremendous inheritance of the children of God, and for a Christian to lack the full assurance of knowing he will go to heaven when he dies would be a great tragedy.

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## The Soul Winner's Manual

### CHAPTER I (PART 7) OUTLINE BY RALPH "YANKEE" ARNOLD

#### The Message: God's Plan of Salvation

Below are listed **salvation verses** which would be of great benefit to you to have memorized. You should memorize most of them so well that you could quote them readily. Know the address of where they are in the Bible so that you can turn to them quickly. The reasons for memorizing these verses are many:

- (1) You can have the person read the verse, and you will be free to watch his eyes and expressions as he reads. For you to know his reaction as he reads will help you witness to him further.
- (2) You might not have your Bible with you when you have the opportunity to witness, so you will need to quote the verses.
- (3) Knowing the Scriptures this well will give you confidence as you witness. It is the Word of God that the Holy Spirit blesses. When you know the Scriptures, you will be amazed at how the Lord will bring just the right ones to your mind that will fit the need of the person.

**We believe** the Bible, in its original documents, is the inspired Word of God, the written record of His supernatural revelation of Himself to man, absolute in its authority, complete in its revelation, final in its content, and without any errors in its statements (II Timothy 3:16; John 10:35; Psalms 89:34; Hebrews 6:18; II Peter 3:16)

Use the King James Version (KJV) in your Bible study, memorization of Scripture, and the preaching of God's Word to the lost. It is important that one accepted translation of the Scripture be used to avoid confusion. I Peter 1:23-25

#### MEMORY VERSES FOR CHAPTER ONE

* Romans 3:23 I Peter 2:24	Isaiah 64:6
* Romans 6:23 Hebrews 10:10,14	Ephesians 2:1 Mark 10:45
* John 3:16	II Peter 3:13
* John 6:47	Revelation 21:27
* John 1:12	I John 3:2
* Ephesians 2:8,9	John 6:28,29
* Romans 4:5	Galatians 3:22-26
* Philippians 3:9	Romans 5:8-11
* Galatians 2:16	Titus 1:2; Titus 2:14
* Romans 3:28	Romans 11:6
* Acts 13:38,39	I Peter 3:18
* II Corinthians 5:21 * I John 5:10-13	Isaiah 53:6

**Note: If you are unaccustomed to memorizing Scripture, we recommend you start with the verses marked \*.**

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## The Soul Winner's Manual

### CHAPTER II (PART 1) OUTLINE BY RALPH "YANKEE" ARNOLD

*Eternal security is not a separate doctrine from salvation. It is salvation. If you are not saved forever, you are not saved.*

**TEXT: I John 5:13 Numbers 23:19**

Those who **think** they are saved now but could lose their salvation later, have one of two problems:

- A. either they are trusting to some degree in their works to save them, or
- B. they have had little or no Bible teaching and do not realize that God has determined that all who believe will go to heaven when they die. Doubts will arise when eternal security is not kept secure in their mind.

- a. Those who think a poor Christian life results in a loss of salvation actually need to have the plan of salvation made clear to them.
- b. Somewhere they have not fully understood that Christ's death paid for ALL their sin, that their works have NOTHING to do with their salvation, and that only their FAITH IN CHRIST will save them.
- c. You answer their questions as you would any lost person's; it is a clear-cut problem of "grace and works." You just stay with the gospel until they see the light.

**What is a Saviour?** Suppose you are drowning. There you are out in the middle of the ocean.

- 1. Someone throws you a book, Three Easy Lessons on How to Swim. Would he be a Saviour? No! He could be called an "educator."
- 2. A man got out of his boat, jumped in along side you, and gave you examples of various swimming strokes, would he be a Saviour? Of course not. He would merely be an "example."
- 3. What if he took you into his boat, dried you off, fed you, took you ten miles from shore-and then threw you out again into the ocean? Would he be a Saviour? No! He would be as a "deceiver," a "probation officer,"
- 4. A Saviour is one who takes you safely all the way to shore!

When God says He gives you eternal life and that He will never cast you out or lose you, He means it because He is the true Saviour! If you do not trust Christ to take you all the way to heaven, then you have not trusted Him as your Saviour.

**Look at these verses that should help remove any doubts on Eternal Security.**

John 6:37, 39	I Peter 1:4,5	I Corinthians 6: 19
Ephesians 1: 13, 14	John 14:16, 17	John 10:28
Hebrews 10:10, 14	John 5:24	Colossians 2: 13
Acts 13 :39	Romans 8:38, 39	I John 5:10-13

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## The Soul Winner's Manual

### CHAPTER II (PART 2) OUTLINE BY RALPH "YANKEE" ARNOLD

*Eternal security is not a separate doctrine from salvation. It is salvation. If you are not saved forever, you are not saved.*

**TEXT: John 6:37** Let's examine Christ's own promise, "All that the Father giveth Me shall come to Me; and him that cometh to Me I will in **no wise cast out.**"

Illustration: What kind of a parent would you be if, when your child was disobedient, you kicked him out and said, "Go to hell, I'm through with you?" The proper parent says, "Come on in!" and deals with the disobedient child. God never casts out His children! He has other ways to deal with them. **Heb. 12:5-10**

1. Some would say, "All right, God won't cast me out, but I could get out of my own will and choice." The Lord anticipated such doubts and answers them clearly in **John 6:39**, It is God's will that no saved person would ever become lost. He says He will "lose nothing," and you are at least something!
2. On this point of not losing salvation, you will usually find that John 6:37 and 6:39 are sufficient. At times you might sense that certain cases require additional verses. Study the passages thoroughly so you will know which verses will best answer the need of the person.
  - a. **I Peter 1:4, 5**, Notice who is keeping our salvation . . . God Himself, by His own almighty power! And He is reserving place in heaven for us.
  - b. **I Cor. 6:19**, The Holy Spirit lives inside of every believer.
  - c. **John 14:16, 17** The Holy Spirit is in believers forever. If a saved person could go to hell, the Holy Spirit would have to go to hell, too.
  - d. **Eph. 1:13, 14** The Holy Spirit indwells every believer from the moment he trusts Christ as his Saviour for evermore. The term "earnest of our inheritance" is like when we make a "down payment on a house." It is a guarantee that the rest is coming later-now we have the new birth-later we will have our new body.
  - e. **I Cor. 12:27**, The moment you are saved, you become a member of the body of Christ. If you could ever become unsaved, part of Christ's own body would go to hell.

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### CHAPTER II (PART 3) OUTLINE BY RALPH "YANKEE" ARNOLD

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Study the following passages thoroughly so you will know which verses will best answer the need of the person you seek to win.

1. **John 10:28**, "And I give unto them eternal life; and they shall never perish, neither shall any man pluck them out of My hand."

When you look up the word "never" in Strong's Concordance, you find that it comes from five different Greek words which are spelled in English: OU, ME, EIS, HO, and AION. The words OU and ME form a double negative meaning "Not at all, by no means, in no case, never." This double negative was used to state denials or prohibitions emphatically (Dana and Mantey, A Manual Grammar of the Greek New Testament, p. 266). The remaining three words combine to form an idiomatic expression meaning "forever" (The Englishman's Greek New Testament, p. 276). In the Greek, John 10:28 would read something like this: "And I give unto them eternal life and they shall not at all, by any means, male or female, in any case, forever perish."

2. **Heb. 10:10**, and **Hebrews 10:14** tells us, "For by one offering He hath perfected forever them that are sanctified." Believers are sanctified, and Christ gives them the perfection they need to go to heaven. The word "sanctified" means to be made "holy, pure and blameless" (Strong's Concordance, Greek #37). He has made the believer holy and blameless and has given him a perfection which will last FOREVER.
3. **John 5:24**, Christ says those who have everlasting life (they already have it) shall not be condemned (promise for the future). Since God promises believers will not be condemned, why not take Him at His Word. They have already "PASSED from death unto life"!
4. **Philippians 3:9**, Christ's own righteousness is given to believers. Who would dare say Christ's righteousness isn't good enough for heaven?
5. **Colossians 2:13** and **Acts 13:39** say the believer is already justified and forgiven of all sins. So what sin could send you to hell? In fact, when Christ died on the cross for our sins, ALL our sins were future. **Romans 8:28-39** teaches nothing can separate believers from God. HE justified us; nobody could charge a single thing against us! What a Saviour we have!
6. **I John 5:10-13** is as clear a passage as could be written. Christ's death on the cross does not do anything for you unless it gives you everlasting life. If you have Christ as your Saviour, you have this life. Anyone who doubts that God gives eternal life is calling God a liar.

"God is not a man, that He should lie . . . hath He said, and shall He not do it? Or hath He spoken, and shall He not make it good?" (**Numbers 23:19**) You will discover that when a person really understands the plan of salvation, he rarely will have a problem with "eternal security."

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Study the following passages thoroughly so you will know which verses will best answer the need of the person you seek to win.

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When you look up the word "never" in Strong's Concordance, you find that it comes from five different Greek words which are spelled in English: OU, ME, EIS, HO, and AION. The words OU and ME form a double negative meaning "Not at all, by no means, in no case, never." This double negative was used to state denials or prohibitions emphatically (Dana and Mantey, A Manual Grammar of the Greek New Testament, p. 266). The remaining three words combine to form an idiomatic expression meaning "forever" (The Englishman's Greek New Testament, p. 276). In the Greek, John 10:28 would read something like this: "And I give unto them eternal life and they shall not at all, by any means, male or female, in any case, forever perish."

2. **Heb. 10:10**, and **Hebrews 10:14** tells us, "For by one offering He hath perfected forever them that are sanctified." Believers are sanctified, and Christ gives them the perfection they need to go to heaven. The word "sanctified" means to be made "holy, pure and blameless" (Strong's Concordance, Greek #37). He has made the believer holy and blameless and has given him a perfection which will last FOREVER.
3. **John 5:24**, Christ says those who have everlasting life (they already have it) shall not be condemned (promise for the future). Since God promises believers will not be condemned, why not take Him at His Word. They have already "PASSED from death unto life"!
4. **Philippians 3:9**, Christ's own righteousness is given to believers. Who would dare say Christ's righteousness isn't good enough for heaven?
5. **Colossians 2:13** and **Acts 13:39** say the believer is already justified and forgiven of all sins. So what sin could send you to hell? In fact, when Christ died on the cross for our sins, ALL our sins were future. **Romans 8:28-39** teaches nothing can separate believers from God. HE justified us; nobody could charge a single thing against us! What a Saviour we have!
6. **I John 5:10-13** is as clear a passage as could be written. Christ's death on the cross does not do anything for you unless it gives you everlasting life. If you have Christ as your Saviour, you have this life. Anyone who doubts that God gives eternal life is calling God a liar.

"God is not a man, that He should lie . . . hath He said, and shall He not do it? Or hath He spoken, and shall He not make it good?" (**Numbers 23:19**) You will discover that when a person really understands the plan of salvation, he rarely will have a problem with "eternal security."

## The Soul Winner's Manual

CHAPTER III (PART 1) OUTLINE BY RALPH "YANKEE" ARNOLD

### Chastening and Rewards

Eternal life is guaranteed to all believers, but never make the mistake of thinking Christians can live as they please without consequences. They cannot. This is very important because failure to make this clear can keep a person from wanting to trust Christ as his Saviour.

1. **Privileges** When you are saved, you become God's son and God become's your Father. While you have certain privileges as God's child, your Father also has the responsibility of taking care of you.
2. **Punishments** If a person thinks a Christian could live in sin and not be punished for it, he doesn't know much of the Bible, nor does he understand the working of the Holy Spirit in the life of a Christian.

#### God deals with His children mainly in two ways:

(1) **For Blessings** When you respond to and obey the Lord's leading in your life, God's discipline for you will be mainly one of guidance, encouragement, and further instruction;

(2) **For Chastenings** When you rebel against God's leading, He will deal with you in as strong a measure it takes for you to obey Him.

People are motivated mainly by two things: **love and fear**. God uses each in a perfect blend that is just right for each Christian.

1. **Proverbs 3:11, 12**, "... For whom the Lord LOVETH He correcteth; even as a father the son in whom he delighteth." This is quoted in Heb. 12:6. Notice, when God corrects you, is it because He hates you? No, but because He loves you and delights in you, and knows what is best for you.
2. **Job 5:17**, "Behold, happy is the man whom God correcteth: therefore despise not thou the chastening of the Almighty."
3. **I John 1:9** When a Christian disobeys God, he should confess it right away. Every time you confess your sin, you will be forgiven.

#### Please notice two other things about I John 1:9:

- a. God does not guarantee **restoration of fellowship** on the basis of confession of sin. Fellowship with the Lord comes when a Christian disciplines his life so that he has "things in common" with the Lord.
  - b. God does not guarantee **restoration of damage** resulting from sin on the basis of confession of sin. For instance, perhaps a Christian has gone away from things of the Lord and starts to drink, and he ruins his kidneys. If he confesses his sin, yes, the Lord will forgive him . . . but that forgiveness doesn't heal his damaged kidneys.
4. There is a natural result of sin as well as God's personal chastisement in your life. **Galatians 6:7** says, "Be not deceived; God is not mocked; for whatsoever a man soweth, that shall he also reap." Notice that God does NOT add, "EXCEPT if he confesses it."

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## The Soul Winner's Manual

CHAPTER III (PART 2) OUTLINE BY RALPH "YANKEE" ARNOLD

### Chastening and Rewards

A Christian can do wrong things, but he cannot escape the CONSEQUENCES of doing wrong things. A person can put his hand into the fire if he wants to, but he cannot escape getting his hand burned. Some Christians want to sow wild oats all week long and then pray for CROP FAILURE at the end of the week!

1. People want to know "what God will do to them" if they do "this or that, but rest assured, you will receive "personalized" attention.
2. One could not say how often you could commit the same sin before God would severely chasten you for it. The Lord uses His discretion in every instance. **Hebrews 12:11** says when God chastens it will not be pleasant:
3. **I Cor. 11:30-32** A disobedient child is never happy. Continued sin often brings weakness and sickness into your life. If you refuse to respond to God's dealings with you, if you refuse to discipline your life, God can even take you home earlier than He would have otherwise
4. **I Cor. 5:1-5** This example of a Christian that is threaten to be taken home by God before his time. Sin in the life of a Christian will result in a loss of his joy, power, testimony, fellowship, and reward.
5. **I Cor. 3 :11-15**, should be clearly understood because it gives a good picture of what happens at the Judgment Seat of Christ for believers.
  - a. **Verse 11**, The only foundation God recognizes is the foundation of Jesus Christ.
  - b. **Verse 12**, The Christian may build either good or bad works in his life once he is saved.
  - c. **Verse 13**, We find that God will judge every person's work to see what was good and what was bad.
  - d. **Verse 14**, Says that those who have done good work will receive reward, but
  - e. **Verse 15**, Clearly teaches that those who have not done good works will suffer loss of reward even though they will not lose their salvation.

God has many ways of seeing that those who serve Him are rewarded, and those who do not suffer loss of blessings on earth and rewards later in heaven.

6. **Ephesians 2:8, 9** tells us we are saved by grace, but verse **10** says, "For we are His workmanship, created in Christ Jesus unto good works,...." God wants His children to live a life of service to Him-not to be saved, but because they are saved.
7. After a person trusts Christ he should heed **Romans 12:1, 2** for service, "... present your bodies a living sacrifice, holy, acceptable unto God, which is your reasonable service. And be not conformed to this world; but be ye transformed by the renewing of your mind, that ye may prove what is that good, and acceptable, and perfect will of God."

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## The Soul Winner's Manual

CHAPTER III (PART 3) OUTLINE BY RALPH "YANKEE" ARNOLD

### Chastening and Rewards

#### 1. The "secret" of "Christian Victory" is obeying God.

- a. **Gal. 5:22** A life of service for the Lord will be richly rewarded both now and later. When you obey God's Word and let the Lord run your life, you will have love, joy, and peace in your life.
- b. **Job 36:11** God promises, "If they obey and serve Him they shall spend their days in prosperity and their years in pleasures".
- c. **John 10:10** Jesus said, ". . . I am come that they might have life, and that they might have it more abundantly".
- d. **John 12:26** If you want God to honor your life, you must serve Him. And if you DO serve the Lord, God is BOUND to honor your life. ". . . If any man serve me, him will My Father honor".

You might sometimes think disciplining your life to serve the Lord is difficult. What you want to do will often be the opposite of what God wants you to do, but the reward is great . . .

#### 2. Consider what it will cost you if you don't serve the Lord?

- a. **Job 9:4**, ". . . who hath hardened himself against Him, and hath prospered?"
- b. Listen to the warning in **Deut. 28:47, 48**, "Because thou servest not the Lord thy God with joyfulness, and with gladness of heart, . . . he shall put a yoke of iron upon thy neck until he have destroyed thee."
- c. In **Isaiah 30:1** God says those Christians who rebel against Him will have trouble . . . "Woe to the rebellious children, saith the Lord, that take counsel, but not of Me; and that cover with a covering, but not of My spirit, that they may add sin to sin."

Satan will always give you the best excuses why you shouldn't obey God. But the decision as to what you will do with your life is completely up to you. As we have mentioned before, **salvation** is voluntary, and **service** is voluntary.

#### 3. If you don't serve the God, you can only blame yourself.

Perhaps you may feel you have no particular "talent" to give to the Lord. **God says the greatest ABILITY in Christian work is DEPENDability.** ". . . It is required in stewards that a man be found FAITHFUL" (**I Cor. 4:2**). It is not required that you are (1) popular, (2) wealthy, (3) successful, (4) educated, or (5) influential.

**God honors the believer who faithfully does his best for the Lord.**

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#### Chastening and Rewards

1. **I Tim. 1:12**, Paul's Life: God put him into the ministry because he could be counted upon to continue being FAITHFUL.
  - a. God enabled him
  - b. Paul was faithful
  - c. God put Paul in the ministry
2. **Ecclesiastes 8:11**, God has given us the real reasons why many people do wrong and think they can actually get away with it, even in the sight of God, "Because sentence against an evil work is not executed speedily." People forget that there is usually a TIME LAPSE between planting and reaping.
3. **Deut. 32:35**, says, "To Me belongeth vengeance, and recompense; their foot shall slide in DUE TIME..." The result of what we do is often not produced until later. **If you sow to the flesh, you will reap of the flesh.**
4. **Luke 12:15**, Worldly pleasures:
  - a. Are trouble to get,
  - b. Don't satisfy when you do get them, and
  - c. produced great sorrow when they are lost. It has been said that the life of the world is the "life of the constantly bursting bubble."

A disciplined life for the Lord will cost you work, time, and effort. But an undisciplined life costs much more. Usually you will find it is not so much a question of KNOWING God's will for your life as being willing to DO it.

- Determine that your life is going to amount to something for the Lord, and then discipline your life to that end.
  - AIM FOR THE HIGHEST. Don't settle for being an "average Christian." After all, "average" is just as close to the bottom as it is to the top. Don't be ordinary. STAND UP for the Lord Jesus Christ, and serve Him with all that is within you.
  - Your future is being determined by what you do TODAY. If you want to accomplish great things for the Lord in the future, you must accomplish something for the Lord today.
5. **II Chron. 16:9**, "For the eyes of the Lord run to and fro throughout the whole earth, to shew Himself strong in the behalf of them whose heart is perfect toward Him . . ."God wants to exercise His mighty power in your live.
  6. **Hebrews 11:24-26**, "... for he had respect unto the recompense OF THE REWARD." Moses served the Lord, motivated by the knowledge of future rewards. While it would be wrong for the Christian to serve the Lord ONLY because he will be rewarded for it, there is nothing wrong with realizing that God has set such a HIGH VALUE upon serving Him that He does promise to reward us.
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CHAPTER III (PART 5) OUTLINE BY RALPH "YANKEE" ARNOLD

### Chastening and Rewards

**We should serve the Lord for the praise of God and not for the praise of men. It is the Lord who will reward you. Certainly men will not.**

1. **Eph. 6:8**, "Knowing that whatsoever good thing any man doeth, the same shall he receive **OF THE LORD**, whether he be bond or free".
2. **Matt. 25:21**, "His lord said unto him, Well done, thou good and faithful servant: thou hast been faithful over a few things, I will make thee ruler over many things: enter thou into the joy of thy lord".
3. **II Cor. 5:10**, "For we must all appear before the judgment seat of Christ; that every one may receive the things done in his body, according to that he hath done, whether it be good or bad".

Make it very clear that this person is not in a judgment to determine if he will go to heaven or hell. That was determined while the person was still living on earth, on the basis of whether or not he had received Christ as his Saviour. But this is a judgment for believers only, to determine whether or not they will have rewards during the thousand-year reign of Christ on earth.

*The gospel has not been presented clearly, until the person you are talking to understands it. Even so, the teaching of a saved person to serve the Lord has not been made clear, until chastening and rewards has been understood.*

This must constantly be emphasized to people, and especially to an audience. If you are in the position of teaching a group on this subject, you must not only make the gospel clear in their minds, but clear enough in their minds so that they know how to make it clear to someone else; and not only so, but clear enough in the minds of your group so that they not only CAN make it clear to someone else, but that they will see the IMPORTANCE of staying with the gospel to others, until it is clear to them also.

4. **II Timothy 2:2**, Paul was expressing this in when he said, "And the things that thou has heard of me among many witnesses, the same commit thou to faithful men, who **shall be able to teach others also**."
5. **I Cor. 3:8**, "Now he that planteth and he that watereth are one: and every man shall receive his OWN reward **ACCORDING TO HIS OWN LABOUR**." Situations are bound to occur in your Christian service in which you have done something for the Lord but another Christian seems to be receiving all the credit. Don't let it bother you. The Lord is keeping the books. YOU will be rewarded for what YOU do regardless of how other people look at it.
6. **I Cor. 15:58**, "Therefore, my beloved brethren, be ye steadfast, unmoveable, always abounding in the work of the Lord, forasmuch as ye know that your labour is not in vain in the Lord."

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## The Soul Winner's Manual

CHAPTER III (PART 6) OUTLINE BY RALPH "YANKEE" ARNOLD

### Chastening and Rewards

#### Instructions for a New Christian (1 of 2)

##### The four talks

Study your Bible.....God talks to you  
Prayer.....You talk to God  
Meet with other Christians.....You talk with believers  
Witnessing.....You talk with unbelievers

1. **Study Your Bible.** Encourage the new believer to read his Bible, perhaps beginning with the Gospel of St. John. Tell them to look for key words like; receive, believe, unbelief, hath, and everlasting (eternal life)life, in various forms.

The best way to understand the Bible is to study it, **God's Word is power!** KNOWLEDGE of God's Word and HOW TO PRESENT His Word will give you the power necessary to be an effective soulwinner.

- a. I Peter 2:2, "As newborn babes, desire the sincere milk of the Word, that ye may grow thereby".
- b. John 5:24, A person has faith that Christ will save him when he hears the plan of salvation from the Word of God and believes it
- c. Rom. 10:17, "So then faith cometh by hearing, and hearing by the Word of God" a person strengthens his faith when he believes God's Word, and obeys God's Word.
- d. II Timothy 2:15, The Bible tells us to "Study to shew thyself approved unto God, a workman that needeth not to be ashamed, rightly dividing the Word of truth". (Read II Timothy 3:16-17)

#### 2. Pray

There is no reason why a Christian should approach God with formal speeches. Prayer is not some stilted, memorized speech that you make to God but talking with your heavenly Father. It should be just as natural for a Christian to talk to the Lord as it is for a little boy to talk to his Daddy.

- a. Romans 8:15, the word "Abba," referring to our heavenly Father, is just like our word "Daddy".
- b. Galatians 4:6, says that God Himself has sent forth the Spirit of His Son into our hearts, so that we would call our Father "Abba."
- c. Jer. 3:3, God invites us to talk to Him, "Call unto Me, and I will answer thee, and shew thee great and mighty things, which thou knowest not".
- d. I Peter 5:7, "Casting all your care upon Him; for He careth for you." The Lord will never turn a deaf ear to you: He is always interested in what affects you. Encourage the new believer to pray often every day.

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CHAPTER III (PART 6) OUTLINE BY RALPH "YANKEE" ARNOLD

### Chastening and Rewards

#### Instructions for a New Christian (1 of 2)

##### The four talks

Study your Bible.....God talks to you  
Prayer.....You talk to God  
Meet with other Christians.....You talk with believers  
Witnessing.....You talk with unbelievers

1. **Study Your Bible.** Encourage the new believer to read his Bible, perhaps beginning with the Gospel of St. John. Tell them to look for key words like; receive, believe, unbelief, hath, and everlasting (eternal life)life, in various forms.

The best way to understand the Bible is to study it, **God's Word is power!** KNOWLEDGE of God's Word and HOW TO PRESENT His Word will give you the power necessary to be an effective soulwinner.

- a. I Peter 2:2, "As newborn babes, desire the sincere milk of the Word, that ye may grow thereby".
- b. John 5:24, A person has faith that Christ will save him when he hears the plan of salvation from the Word of God and believes it
- c. Rom. 10:17, "So then faith cometh by hearing, and hearing by the Word of God" a person strengthens his faith when he believes God's Word, and obeys God's Word.
- d. II Timothy 2:15, The Bible tells us to "Study to shew thyself approved unto God, a workman that needeth not to be ashamed, rightly dividing the Word of truth". (Read II Timothy 3:16-17)

#### 2. Pray

There is no reason why a Christian should approach God with formal speeches. Prayer is not some stilted, memorized speech that you make to God but talking with your heavenly Father. It should be just as natural for a Christian to talk to the Lord as it is for a little boy to talk to his Daddy.

- a. Romans 8:15, the word "Abba," referring to our heavenly Father, is just like our word "Daddy".
- b. Galatians 4:6, says that God Himself has sent forth the Spirit of His Son into our hearts, so that we would call our Father "Abba."
- c. Jer. 3:3, God invites us to talk to Him, "Call unto Me, and I will answer thee, and shew thee great and mighty things, which thou knowest not".
- d. I Peter 5:7, "Casting all your care upon Him; for He careth for you." The Lord will never turn a deaf ear to you: He is always interested in what affects you. Encourage the new believer to pray often every day.



# The Soul Winner's Manual

CHAPTER III (PART 7) OUTLINE BY RALPH "YANKEE" ARNOLD

## Chastening and Rewards

### Instructions for a New Christian (2 of 2)

#### The four talks

Study your Bible.....God talks to you  
 Prayer.....You talk to God  
 Meet with other Christians..... You talk with believers  
 Witnessing..... You talk with unbelievers

### 1. Meet Together With Other Christians

Your love for the Lord, for Christians, and for the unsaved will be greatly increased as you meet with believers and have fellowship with them. The New Testament believers gathered together to **encourage** one another in their *witnessing* and **comfort** one another in their *testings*.

- a. Acts 14:27, "And when they were come, and had gathered the church together, they rehearsed all that God had done with them . . .".
- b. Heb. 10:25, "Not forsaking the assembling of ourselves together, as the manner of some is; but exhorting one another: and so much the more, as ye see the day approaching". Also see Acts 15:4; Acts 20:7; Acts 21:18-20; and Galatians 6:1, 2.

It is the rare person who can withstand the pressures of his friends. You must make your friends the kind of Christian you aspire to be. Some of the most precious times in the lives of Christians have been where believers gathered together to share their needs and help one another through the encouragement of testimonies and the power of earnest, intercessory prayer. Encourage the new believer to attend a good, Bible-believing and teaching church.

### 2. Tell Others How To Be Saved

Never leave a new Christian thinking that witnessing should be done only by experts, but, that it is the responsibility of every Christian. A newly-saved person will usually see the need for his friends to trust Christ as their Saviour. This glowing "first love" is best nurtured by convincing them to give the gospel.

- a. I Thess. 2:4, It is such a privilege be put in trust with His gospel. "But as we were allowed of God to be put in trust with the gospel, ...".
- b. Jeremiah 20:9, "Then I said, I will not make mention of Him, ...But His Word as... a burning fire ... and I COULD NOT STAY"
- c. II Cor. 5:18-20, "...WE ARE AMBASSADORS FOR CHRIST..."

Any person who understands enough to receive Christ as his Saviour knows enough to tell others what happened to him and how they also may be saved.

#### Memory Verses for Chapter Three

Prov. 3:11-12	1 John 1: 9	I Cor. 5 :5	I Cor. 3:15	Job 36:11
Eph. 2:10	I Cor. 11:30	Rom. 12:1, 2	Gal. 5:22, 23	I Peter 5:7
I Cor. 4:2	II Cor. 5:10	I Cor. 3:11	I Cor. 15:58	I Peter 2:2
I Thess. 2:4	Rom. 10:17	Heb. 10:25	Heb. 12:6, 11	I Cor. 3:8

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## The Soul Winner's Manual

### CHAPTER IV (PART 1) OUTLINE BY RALPH "YANKEE" ARNOLD

#### The Messenger's Testimony

1. The Bible says to **BE CAREFUL** to maintain good works. You can be sure that Satan will "pull every trick" to get you to ruin your testimony.  
Titus 3:8, "This is a faithful saying, and these things I will that thou affirm constantly, that they which have believed in God might be careful to maintain good works. These things are good and profitable unto men".
2. Many times when a Christian is sound doctrinally and determined to witness, Satan will "sneak around the back door" and ruin that Christian's testimony because he wasn't CAREFUL. Scripture says,
  - a. I Pet. 5:8, "Be sober, be vigilant, because your adversary, the devil, as a roaring lion, walketh about, seeking whom he may DEVOUR".
  - b. Eph. 6: 11, You will have to "Put on the whole armour of God, that ye may be able to stand against the wiles of the devil".

3. **We should do what is proper in every situation because people will use our poor testimony to criticize Christian work.** If people find that you lie, cheat, steal, speak in an uncouth manner, gossip, are inconsiderate of others, etc., you will not be liked, and you will do GREAT HARM to your ministry. People will look at your life and say, "If that is an example of Christianity, then I don't want it." This is so important! God warns us, II Cor. 6:3, "Giving no offense in any thing, that the MINISTRY be not blamed!"

4. Some things might be perfectly harmless for you to do, except that some Christians would consider it a poor testimony for one reason or another. You should consider if this is something you should abstain from.
  - a. I Thess. 5:22, The Lord cautions us to "Abstain from all appearance of evil".
  - b. I Cor. 8:8, Paul knew the meat was neither blessed nor cursed by the idol. But there were Christians who thought Paul should not eat that meat.
  - c. Rom. 14:21, He said, "It is good neither to eat flesh, nor to drink wine, nor anything whereby thy brother stumbleth, or is offended, or is made weak" Could Paul have eaten meat? Yes. Did he? No.
  - d. I Cor. 8 :13, "Wherefore, if meat make my brother to offend, I will eat no flesh while the world standeth, lest I make my brother to offend". In Christian work you should not purposefully offend people . . . and neither can you let yourself be offended. If you allow people to hurt your feelings, you will not be able to have the ministry with them in their lives that you need to have.

**Paul disciplined his own life in order to serve and help others.**

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## The Soul Winner's Manual

CHAPTER IV (PART 2) OUTLINE BY RALPH "YANKEE" ARNOLD

### The Messenger's Testimony

As a soulwinner, you will probably "give up" things that the average Christian wouldn't even question-**not because you have to**-but because you wouldn't want anything in your life to keep people from trusting Christ as their Saviour.

1. It is not a question of "Can you do this or that and still be saved?" Nothing can affect your eternal life.
  - a. I Cor. 6:12, "All things are lawful unto me, but all things are not expedient: all things are lawful for me, but I will not be brought under the power of any".
  - b. Rom. 6:15, 16, Paul kept himself from becoming enslaved by sin in his daily life so he could be more greatly used for the Lord.
  - c. Gal. 5:13, "For brethren, ye have been called unto liberty; only use not liberty for an occasion to the flesh, but by love serve one another".
2. To be a fruitful witness for the Lord you must voluntarily discipline your life.
  - a. If you tell people about Christ and don't honor Christ in your life, people won't respect you and will not listen when you witness.
  - b. However, don't go to the opposite extreme either. Some Christians get so introspective that they spend all their time trying to be "holy," spend hours in "prayer and meditation," but neglect to tell the lost about Christ. They live "good lives" before others, but no one ever hears the gospel from their lips.
  - c. If you live a good life but don't witness, you will get all the glory instead of Christ, to whom all glory belongs (I Cor. 1 :31 ).
  - d. You will be labeled a "fanatic" if you witness without a life to back it up.
  - e. A good testimony and a good witness go hand-in-hand. You must have both really to glorify the Lord. They are not in competition.
3. John 8:44 says Satan is a liar and the father of lies.
  - a. Satan tries to get the lost to live good lives, deceiving them that this would help them get to heaven.
  - b. Satan tries to keep the saved from living good lives, because he knows that this will keep the lost from accepting the gospel.
4. **I Thessalonians, chapter two, mentions many qualities Paul had as a soulwinner.** (1) was bold in his witness, (2) used no deceit or trickery, (3) fulfilled his trust and pleased God, (4) was honest, (5) didn't seek the praise of men, ( 6 ) was gentle, ( 7 ) had great love and concern, ( 8 ) labored diligently, (9) carried a good testimony, and (10) taught them to live for the Lord.

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## The Soul Winner's Manual

### CHAPTER IV (PART 3) OUTLINE BY RALPH "YANKEE" ARNOLD

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#### The Messenger's Testimony

1. **If you want to be a great soulwinner, you must be a great servant.**
  - a. Mark 10:43, ". . . whosoever will be great among you, shall be your MINISTER".
  - b. I Cor. 9:1 and 19, The Apostle Paul is a wonderful example of a really dedicated Christian. Listen to his own words in. "Am I not an apostle? Am I not free? Have I not seen Jesus Christ our Lord? Are not ye my work in the Lord? For though I be free from all men, yet have **I made myself servant unto all**, that I might gain the more."
2. **If you want to be a great soulwinner, you must be make great sacrifices.**
  - a. Acts 20:20, 21, 31, Do you realize the extent of the dedication of the Apostle Paul? Yes, he witnessed night and day for three years straight, publicly and privately. But what was he willing to give up to lead a soul to Christ? Money? Position? Spare time? Sports? Home? Health? Life itself?
  - b. I Thess. 2:8, Did you know that he was willing to have given his OWN SOUL that others could be saved? tells us, "So being affectionately desirous of you, we were willing to have imparted unto you, not the gospel of God only, but also OUR OWN SOULS, because ye were dear unto us."
  - c. Romans 9:3, Paul cared so much for souls that he was willing, if it were possible even to go to hell himself, if that would help his fellow Jews to be saved.
  - d. Hebrews 12:1, says to "lay aside every weight." Some things aren't even a poor testimony in themselves, but they "bog" you down, they are "weights," they take up valuable time which you should be using for the Lord.
  - e. II Tim. 2:4, "No man that warreth entangles himself with the affairs of this life, that he may please Him who hath chosen him to be a soldier". Your life can become filled with so many "good" things of this life that you haven't the time to do much for Christ.

3. **If you want to be a great soulwinner, you must live by schedule.**

No one can tell you how to run your life . . . what to include in your chedule, and what to leave out. You could probably rationalize and excuse any activity which you really wanted to do. But between you and the Lord you must decide what is best for your service to Him. Your time is your life. You do not know how much you have. How you spend your time each day will determine the total worth of your life. If your life is made up largely of sports, money, pleasure, television, clubs, etc., then your life will come and go-and not much will be accomplished for Christ in it.

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## The Soul Winner's Manual

CHAPTER IV (PART 4) OUTLINE BY RALPH "YANKEE" ARNOLD

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### The Messenger's Testimony

**Text:** Phil. 1:21 Can you say, "For to me to live is Christ, and to die is gain"? If your time is spent for Christ, dying truly will be gain for you, for you will have much reward in heaven. Paul said that for him to live was "Christ." He spent his time on things that were valuable to Christ. How do you spend your time?

#### 1. The Value of the Scriptures

- a. Psalm 138:2, God exalts His Word even above His own Name (). With such high recommendation from God Himself, we certainly should know the Bible WELL, for our own personal comfort and exhortation and to bring the gospel message to the lost.
- b. II Tim. 3: 15, ". . . the holy Scriptures . . . are able to make thee wise unto salvation through faith which is in Christ Jesus."
- c. Rom. 10:17, "So then faith cometh by hearing, and hearing by the Word of God".

#### 2. The Vision from the Scriptures (Desire is Vision)

- a. Proverbs 29:18, Where *there is* no **vision**, the people perish: but he that keepeth the law, happy *is* he.
- b. II Tim. 2:15, "Study to shew thyself approved unto God, a workman that needeth not to be ashamed, rightly dividing the Word of truth". **You must envision God using you.**
- c. I Peter 2:2, "As newborn babes, desire the sincere milk of the Word, that ye may GROW thereby". **You must desire a vision of growth.** Yes, it is possible to win souls with very little knowledge of Scripture. A baby is not expected to have the knowledge of a college graduate. But when a baby remains infantile all his life, it is certainly a great tragedy.
- d. I Pet. 3: 15, God says, Those who **desire** to be FRUITFUL soulwinners should be "ready always to give an answer to every man that asketh (him) a reason of the hope that is in (him) . . .".

#### 3. The Victory through the Scriptures

- a. Rom. 1:15, Paul said he was ". . . READY to preach the gospel . . .". **The key to victory is being prepared.** To preach the gospel in such a way that will answer people's questions will require that you spend time MEMORIZING Scriptures and studying thoroughly the passages which answer people's questions.
- b. Hebrews 4 :12, GOD'S WORD IS POWER! Knowledge of God's Word is your greatest "weapon" in witnessing. "For the Word of God is quick, and powerful, and sharper than any twoedged sword, piercing even to the dividing asunder of soul and spirit, . . ."

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## The Soul Winner's Manual

CHAPTER IV (PART 5) OUTLINE BY RALPH "YANKEE" ARNOLD

### The Messenger's Testimony

#### 1. A Christian Soldier MUST use his greatest weapon; the Sword

- a. Psalm 119:130, The lost will never see salvation without the Word of God. It is the entrance of God's Word that gives light to the lost.
- b. Hebrews 4 :12, Knowledge of God's Word is your greatest "weapon" in witnessing. "For the Word of God is quick, and powerful, and sharper than any twoedged sword, piercing even to the dividing asunder of soul and spirit, ....". When you are talk to someone who says he doesn't believe the Bible, don't stop using it. A soldier doesn't throw down his sword just because the opposition doesn't think it will work. GOD'S WORD IS POWER!

#### 2. A Christian Soldier MUST NOT chase rabbits

There are times when a person may need a lengthy explanation, and you will need more than a verse of Scripture to adequately answer his question. **Don't** embark upon a philosophical discussion of no profit to the man's salvation. **Don't** chase a question that leads to a question, that leads to another.

- a. I Cor. 2:4, 5, The Apostle Paul was highly educated by the finest instructors of his day, and yet he said, "My speech and my preaching was not with enticing words of MAN'S wisdom, ... that your faith should not stand in the wisdom of men, but in the power of GOD".
- b. II Cor. 11:3, Paul was concerned that his children in the faith might not always keep their message simple, and warned them of Satan's tactics, "But I fear, lest by any means, as the serpent beguiled Eve through his SUBTILTY, so your minds should be corrupted from the simplicity that is in Christ".

Satan won't say to you, "Hello, this is Satan, please complicate the gospel by using technical words, or having a philosophical discussion, or by adding man's good works for salvation." NOT AT ALL! Satan comes in with a sweet, quiet voice and might say, "Look, this person is a very moral, intelligent, up-to-date citizen. If you start talking to him about the Bible, sin, Jesus' blood, and having faith, etc., he will think you are absolutely NUTS."

#### 3. A Christian Soldier MUST possess Divine wisdom.

Col. 2:8, Paul also said, "Beware lest any man spoil you through philosophy and vain deceit, after the tradition of men, after the rudiments of the world, ...".

- That the GOSPEL is the power God uses to save people.
- You should adapt your illustrations and examples to interest the person.
- You should witness with his background in mind.
- People are usually interested in what has happened to someone else. This does not mean a compromise on DOCTRINE, but it allows empathy to be established, which is very helpful in witnessing.

## The Soul Winner's Manual

CHAPTER IV (PART 5) OUTLINE BY RALPH "YANKEE" ARNOLD

### The Messenger's Testimony

#### 1. A Christian Soldier MUST use his greatest weapon; the Sword

- a. Psalm 119:130, The lost will never see salvation without the Word of God. It is the entrance of God's Word that gives light to the lost.
- b. Hebrews 4 :12, Knowledge of God's Word is your greatest "weapon" in witnessing. "For the Word of God is quick, and powerful, and sharper than any twoedged sword, piercing even to the dividing asunder of soul and spirit, ....". When you are talk to someone who says he doesn't believe the Bible, don't stop using it. A soldier doesn't throw down his sword just because the opposition doesn't think it will work. GOD'S WORD IS POWER!

#### 2. A Christian Soldier MUST NOT chase rabbits

There are times when a person may need a lengthy explanation, and you will need more than a verse of Scripture to adequately answer his question. **Don't** embark upon a philosophical discussion of no profit to the man's salvation. **Don't** chase a question that leads to a question, that leads to another.

- a. I Cor. 2:4, 5, The Apostle Paul was highly educated by the finest instructors of his day, and yet he said, "My speech and my preaching was not with enticing words of MAN'S wisdom, ... that your faith should not stand in the wisdom of men, but in the power of GOD".
- b. II Cor. 11:3, Paul was concerned that his children in the faith might not always keep their message simple, and warned them of Satan's tactics, "But I fear, lest by any means, as the serpent beguiled Eve through his SUBTILTY, so your minds should be corrupted from the simplicity that is in Christ".

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## The Soul Winner's Manual

CHAPTER IV (PART 6) OUTLINE BY RALPH "YANKEE" ARNOLD

### The Messenger's Testimony

#### How To Study Your Bible

If at all possible, it is wise to set aside a special time for your Bible study and not to let Satan sidetrack you to do something else during that time. You will never "find" time to study, pray, or witness. **You must "make" time.** People usually manage to have time for whatever is really important to them. To study your Bible is important to you as a soulwinner for many reasons:

1. It is God's command to you (II Tim. 2:15).
2. God's Word brings faith (to the saved & the lost) (Rom. 10:17).
3. You will use the Word to edify, exhort, guide, & comfort (II Tim. 4:2).
4. The Bible is your guidebook for every situation of life (Matt. 4:4).
5. The Bible is your defensive weapon against Satan. Eph. 6:17).

#### Below are some hints toward successful Bible study.

1. Read with the INTENTION OF REMEMBERING what you read.
2. GO OVER what you have read until it is clear in your mind.
3. MAKE NOTES on the things that impress you as you read.
4. COMPARE SCRIPTURE WITH SCRIPTURE to understand the passage in its proper relationship with the rest of the Word of God.
5. ANALYZE the verse:
  - a. Who wrote it?
  - b. To whom was it written?
  - c. What general topic is being discussed? (Consider the context.)
  - d. What does it NOT say?
  - e. What things COULD it mean?
  - f. Compare it with other Scripture.
6. Additional considerations:
  - a. LOOK UP WORDS which are unclear to you in a concordance. A good one is Strong's Concordance, It is the work of over one hundred scholars.
  - b. STUDY the passage with GOOD COMMENTARIES. Some: DeHann, Ironside, G. Campbell Morgan, Jamison-Fausett-Brown, or Matthew Henry
  - c. Discuss the passage with another Christian and get his viewpoint of the Scripture.
  - d. KEEP A NOTEBOOK. When you are satisfied with a particular explanation, write down your conclusion and file it.
  - e. REFERENCE YOUR BIBLE. When a verse stands out in your mind as the key verse on a given subject, use that verse as a place to list the references of other verses on that subject in the margin right beside it.

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## The Soul Winner's Manual

CHAPTER IV (PART 7) OUTLINE BY RALPH "YANKEE" ARNOLD

### The Messenger's Testimony

#### Your Love

God did not choose to make us puppets that would act as He manipulated the strings. Love must be voluntary, or it isn't really love at all. God created us with an enormous capacity and craving for love. No human being can completely fill the need of another for this love.

1. Romans 1:1, Paul says he is a "servant" of Jesus Christ. The Greek word for servant is "**doulos**" and means "slave."
  - Paul served the Lord with a voluntary love. A person in love feels compelled to please the one he loves and yet is not forced.
  - When you are in love, you desire only voluntary expressions of it. Force would take away any meaning it might otherwise have had.
2. John 3: 16, Tells of God's great love, It does something to me when I realize that the God who made everything in the entire universe actually loves me. His love that it has changed my whole life.

It is not always easy to analyze why we love someone, but when it comes to our love for the Lord, We love Him, because he first loved us. I John 4:19.

3. Galatians 5:22, "The fruit of the Spirit is love, joy, peace..." Many Christians express a desire to feel closer to the Lord. Reading His Word will help greatly, but one sure way is actually working "hand in hand" with the Lord will produce a great bond of sweet and conscious fellowship that is very satisfying. "The result of letting your life be controlled by the Spirit, obeying God's leading, really brings love into your life; love for the Lord, love for the lost, and love for Christians.

Because we are saved as a gift of God's grace, we feel such an overwhelming debt of gratitude to the Lord that just anything we can do for Him is a real pleasure. How could we possibly begin to repay God for what He has done for us?

4. Luke 7:47, Christ explains that one who has been forgiven of much sin will certainly love God much; haven't we, therefore, much capacity to love Him?  
**Stop and think . . .**  
God saved you by His grace,  
God keeps you saved by His grace,  
God leads and guides you by His grace,  
God enables you to see Him by His grace,  
God rewards you with love, joy, and peace for serving Him by His grace,  
God rewards you in heaven for serving Him on earth . SUCH GRACE!
5. Psa. 116:12, Surely, God is good, and with the Psalmist we must say, "What shall I render unto the Lord for all His benefits toward me?"

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